## **EXECUTIVE SUMMARY**

## Direct Negotiation Recommendation of \$500,000 or Less 59-045E – Virtual Reality Computer Learning System

This request is to approve the agreement between zSpace, Inc. (zSpace) and The School Board of Broward County, Florida (SBBc), for three (3) year(s), starting June 13, 2018 through July 1, 2021, with a renewal option for two (2) additional one (1) year periods. The vendor will provide virtual reality computer learning software and systems that will be funded by Falcon Cove Middle School.

The zSpace learning experience consists of hardware (all-in-one computers), software and educational content used to create a virtual reality (VR) or artificial reality (AR) environment, allowing students the freedom to move and interact, facilitating a new way of learning.

zSpace applications engage students in standards-based learning experiences that align with curriculum with a strong focus on STEM subjects. Falcon Cove Middle School will install these computers as a lab to facilitate an entire class of students to be able to experience the systems hands-on.

## **Financial Impact**

The total spending authority requested is \$131,200 which represents the three (3) year costs, broken down as follows:

All-In-One Computer System	\$ 2,535
+ perpetual software licensing (one time cost, per computer)	\$ 200
+ subscription software licensing annual (per computer)	\$ 560
Cost per system	\$ 3,295
x number of systems	30
subtotal	\$ 98,841
+ miscellaneous accessories (eyewear, camera etc)	\$ 1,160
Year 1 total cost	\$ 100,000
Year 2 hardware & software maintenance license renewal	\$ 14,500
+ miscellaneous accessories (replacement eyewear, stylus etc)	\$ 1,100
Year 2 total cost	\$ 15,600
Year 3 hardware & software maintenance license renewal	\$ 14,500
+ miscellaneous accessories (replacement eyewear, stylus etc)	\$ 1,100
Year 3 total cost	\$ 15,600
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Total spend authority (rounded)	\$ 131,200

The financial amount represents an estimated contract value; however, the amount authorized will not exceed the estimated contract award amount.